

Monthly Hotel Establishments Report Abu Dhabi Emirate

December & Year to Date (January - December)



Abu Dhabi Emirate

Rooms Summary - December 2016

| Class | Hotels & Apartments | Rooms (Total Inventory) | Share % |
|----------------------|------------------------|----------------------------|------------|
| Hotel Establishments | 169 | 30,602 | 100% |
| Hotels | 113 | 24,120 | 79% |
| 5 Star | 43 | 11,888 | |
| 4 Star | 36 | 7,317 | |
| 3 Star | 22 | 3,958 | |
| 2 Star | 6 | 534 | |
| 1 Star | 6 | 423 | |
| Hotel Apartments | 56 | 6,482 | 21% |
| Deluxe | 21 | 3,467 | |
| Superior | 20 | 2,189 | |
| Standard | 15 | 826 | |

Hotels Opened /closed during December 2016:

NIL

Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. This change has been reflected in the table above.

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Abu Dhabi Emirate

Hotel Establishments Executive Summary

December 2016

- December 2016 showed an increase of 7% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 417,396.
- The number of hotel guest nights decreased by 18% to 1,119,192 guest nights in December 2016.
- The average length of stay decreased by 23% in December 2016 (2.68 nights) when compared to last year.
- The hotel occupancy decreased by 3% in comparison to last year.
- Total revenue for hotel establishments' recorded 10% decrease in December 2016 (AED 570 Million), room revenue decreased by 11%, while food & beverage revenue decreased by 9%.

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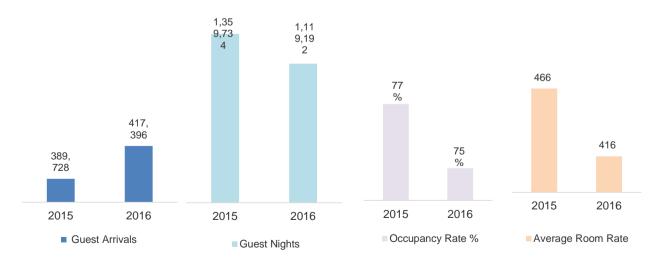


Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

December 2016

| | December | | | | | |
|------------------------------|-------------|-------------|---------------|--|--|--|
| Indicator | 2016 | 2015 | Growth Rate % | | | |
| Actual Guest Arrivals | 417,396 | 389,728 | 7% ▲ | | | |
| Guest Nights | 1,119,192 | 1,359,734 | -18% ▼ | | | |
| Room Nights | 716,209 | 800,463 | -11% ▼ | | | |
| Average Length of Stay | 2.68 | 3.49 | -23% ▼ | | | |
| Occupancy Rate % | 75% | 77% | -3% ▼ | | | |
| Room Revenue | 292,037,808 | 328,388,541 | -11% ▼ | | | |
| Food & Beverages Revenues | 204,946,062 | 225,693,870 | -9% ▼ | | | |
| Other Revenue | 73,157,290 | 78,043,379 | -6% ▼ | | | |
| Total Revenue | 570,141,160 | 632,125,789 | -10% ▼ | | | |
| ARR | 416 | 466 | -11% ▼ | | | |
| REV PAR | 312 | 358 | -13% ▼ | | | |



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Abu Dhabi Emirate

Top 10 Nationalities

December 2016

Monthly Hotel Establishments Report

| | Share % | | Guests | Average Length of Stay |
|---------------|---------|--------|---------|------------------------|
| 1 UAE | 33% | 0.3% 🛦 | 137,509 | 2.28 |
| 2 India | 7% | 3% ▲ | 30,695 | 2.74 |
| 3 China | 7% | 97% ▲ | 27,212 | 1.56 |
| 4 UK | 5% | 4% ▲ | 21,524 | 3.69 |
| 5 Philippines | 4% | 18% ▲ | 17,303 | 1.91 |
| 6 Egypt | 3% | -2% ▼ | 12,962 | 2.70 |
| 7 Germany | 3% | -1% ▼ | 12,620 | 4.32 |
| 8 USA | 3% | -5% ▼ | 11,852 | 3.67 |
| 9 Jordan | 2% | 14% ▲ | 9,644 | 2.51 |
| 10 Pakistan | 2% | 23% ▲ | 8,954 | 2.03 |

Total Hotel Establishment Guests 417,396

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Abu Dhabi Emirate

Top 25 Nationalities

December 2016

| | | Guest Arrivals | | (| Guestnights | | | Average Length of Stay | | |
|----|--------------------------|----------------|---------|---------------|-------------|---------|---------------|------------------------|------|----------------|
| | Nationality | 2016 | 2015 | Growth Rate | 2016 | 2015 | Growth Rate | 2016 | 2015 | Growth Rate % |
| 1 | UAE | 137,509 | 137,033 | 0.3% 🔺 | 313,692 | 604,163 | -48% ▼ | 2.28 | 4.41 | -48% ▼ |
| 2 | India | 30,695 | 29,785 | 3% 🔺 | 83,956 | 90,618 | -7% ▼ | 2.74 | 3.04 | -10% ▼ |
| 3 | China | 27,212 | 13,807 | 97% 🔺 | 42,340 | 21,339 | 98% 🔺 | 1.56 | 1.55 | 0.7% 🔺 |
| 4 | UK | 21,524 | 20,661 | 4% 🔺 | 79,492 | 81,105 | -2% ▼ | 3.69 | 3.93 | -5.9% ▼ |
| 5 | Philippines | 17,303 | 14,630 | 18% 🔺 | 33,027 | 28,607 | 15% 🔺 | 1.91 | 1.96 | -2% ▼ |
| 6 | Egypt | 12,962 | 13,247 | -2% 🔻 | 34,958 | 33,237 | 5% 🔺 | 2.70 | 2.51 | 7% ▲ |
| 7 | Germany | 12,620 | 12,768 | -1% 🔻 | 54,559 | 53,705 | 2% 🔺 | 4.32 | 4.21 | 3% ▲ |
| 8 | USA | 11,852 | 12,502 | -5% 🔻 | 43,515 | 53,616 | -19% ▼ | 3.67 | 4.29 | -14% ▼ |
| 9 | Jordan | 9,644 | 8,465 | 14% 🔺 | 24,195 | 21,621 | 12% 🔺 | 2.51 | 2.55 | -2% ▼ |
| 10 | Pakistan | 8,954 | 7,293 | 23% 🔺 | 18,180 | 16,532 | 10% 🔺 | 2.03 | 2.27 | -10% ▼ |
| 11 | KSA | 8,430 | 8,771 | -4% 🔻 | 22,589 | 20,389 | 11% 🔺 | 2.68 | 2.32 | 15% 🔺 |
| 12 | Italy | 6,743 | 7,990 | -16% ▼ | 25,901 | 28,523 | -9% ▼ | 3.84 | 3.57 | 8% 🔺 |
| 13 | France | 6,435 | 5,778 | 11% 🔺 | 21,397 | 19,210 | 11% 🔺 | 3.33 | 3.32 | 0% 🔺 |
| 14 | Syria | 6,147 | 6,154 | 0% 🔻 | 14,329 | 15,805 | -9% ▼ | 2.33 | 2.57 | -9% ▼ |
| 15 | Oman | 5,490 | 5,917 | -7% ▼ | 10,724 | 10,387 | 3% 🔺 | 1.95 | 1.76 | 11% 🔺 |
| 16 | Australia | 5,132 | 4,851 | 6% 🔺 | 13,794 | 14,255 | -3% ▼ | 2.69 | 2.94 | -9% ▼ |
| 17 | Canada | 4,520 | 3,298 | 37% 🔺 | 13,557 | 13,163 | 3% 🔺 | 3.00 | 3.99 | -25% ▼ |
| 18 | Lebanon | 3,770 | 3,778 | 0% 🔻 | 12,178 | 11,253 | 8% 🔺 | 3.23 | 2.98 | 8% 🔺 |
| 19 | South Africa | 3,216 | 3,324 | -3% ▼ | 10,886 | 10,255 | 6% ▲ | 3.38 | 3.09 | 10% 🔺 |
| 20 | Morocco | 2,712 | 2,297 | 18% 🔺 | 10,916 | 7,824 | 40% 🔺 | 4.03 | 3.41 | 18% 🔺 |
| 21 | Qatar | 2,647 | 2,546 | 4% 🔺 | 5,583 | 4,914 | 14% 🔺 | 2.11 | 1.93 | 9% 🔺 |
| 22 | Netherlands (Holland) | 2,632 | 2,385 | 10% 🔺 | 9,411 | 10,299 | -9% ▼ | 3.58 | 4.32 | -17% ▼ |
| 23 | Kuwait | 2,445 | 1,808 | 35.2% 🔺 | 6,892 | 4,569 | 50.8% 🔺 | 2.82 | 2.53 | 11.5% 🔺 |
| 24 | Palestine | 2,445 | 2,310 | 6% ▲ | 4,542 | 4,345 | 5% 🔺 | 1.86 | 1.88 | -1% ▼ |
| 25 | Russia | 2,396 | 2,546 | -6% ▼ | 11,230 | 9,345 | 20% 🔺 | 4.69 | 3.67 | 28% 🔺 |

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Abu Dhabi Emirate

Hotel Establishments Executive Summary

Year To Date (January - December) 2016

| The number of guests showed an increase of 8% in year to date (January - | |
|--|-----|
| December) 2016 when compared to last year, with the total number of hotel gue | est |
| arrivals at 4,440,314. | |

- The number of hotel guest nights decreased by 2% to 12,031,628 guest nights.
- The average length of stay for year to date decreased by 9% in comparison to same period of 2015.
- The hotel occupancy decreased by 3% in comparison to last year.
- Total revenue for hotel establishments recorded 9% decrease (AED 6,027 Billion), room revenue decreased by 10%, while food & beverage revenue decreased by 10% only.

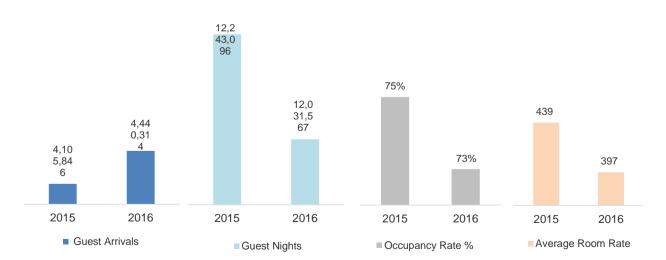
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Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

Year To Date (January - December) 2016

| | Year To Date (January - December) | | | | | | |
|------------------------------|-----------------------------------|---------------|---------------|--|--|--|--|
| Indicator | 2016 | 2015 | Growth Rate % | | | | |
| Actual Guest Arrivals | 4,440,314 | 4,105,846 | 8% 🛦 | | | | |
| Guest Nights | 12,031,567 | 12,243,096 | -2% ▼ | | | | |
| Room Nights | 7,966,324 | 8,167,698 | -2% ▼ | | | | |
| Average Length of Stay | 2.71 | 2.98 | -9% ▼ | | | | |
| Occupancy Rate % | 73% | 75% | -3% ▼ | | | | |
| Room Revenue | 3,155,049,458 | 3,488,242,553 | -10% ▼ | | | | |
| Food & Beverages Revenues | 2,099,201,476 | 2,321,949,629 | -10% ▼ | | | | |
| Other Revenue | 773,497,320 | 814,067,676 | -5% ▼ | | | | |
| Total Revenue | 6,027,748,253 | 6,624,259,858 | -9% ▼ | | | | |
| ARR | 397 | 439 | -9% ▼ | | | | |
| REV PAR | 290 | 331 | -12% ▼ | | | | |



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Abu Dhabi Emirate

Top 10 Nationalities

Year To Date (January - December) 2016

Monthly Hotel Establishments Report

| | | Share % | Growth% | Guests | Average Length of Stay |
|----|-------------|---------|---------|-----------|------------------------|
| 1 | UAE | 33% | 6% ▲ | 1,462,015 | 2.21 |
| 2 | India | 7% | 15% 🛦 | 323,388 | 3.05 |
| 3 | UK | 5% | 3% ▲ | 238,167 | 3.96 |
| 4 | China | 5% | 31% 🛦 | 231,916 | 1.45 |
| 5 | Philippines | 4% | 24% 🛦 | 185,914 | 1.93 |
| 6 | Egypt | 4% | 19% 🛦 | 156,814 | 2.65 |
| 7 | KSA | 3% | 9% 🛦 | 146,747 | 2.39 |
| 8 | USA | 3% | -11% ▼ | 136,657 | 4.33 |
| 9 | Germany | 3% | -9% ▼ | 135,541 | 4.52 |
| 10 | Jordan | 2% | 27% ▲ | 109,798 | 2.50 |

Total Hotel Establishment Guests 4,440,314

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Abu Dhabi Emirate

Top 25 Nationalities

Year To Date (January - December) 2016

| | | Gı | uest Arrivals | 5 | C | Guestnights | | | Average Length of Stay | | |
|------|--------------|-----------|---------------|------------------|-----------|-------------|------------------|------|------------------------|------------------|--|
| Rank | Nationality | 2016 | 2015 | Growth Rate % | 2016 | 2015 | Growth Rate % | 2016 | 2015 | Growth Rate % | |
| 1 | UAE | 1,462,015 | 1,379,589 | 6% 🔺 | 3,228,614 | 3,788,032 | -15% ▼ | 2.21 | 2.75 | -20% ▼ | |
| 2 | India | 323,388 | 280,020 | 15% 🔺 | 987,738 | 985,747 | 0.2% 🔺 | 3.05 | 3.52 | -13% ▼ | |
| 3 | UK | 238,167 | 231,337 | 3% 🔺 | 942,517 | 958,022 | -2% | 3.96 | 4.14 | -4.4% ▼ | |
| 4 | China | 231,916 | 177,198 | 31% 🔺 | 337,252 | 263,675 | 28% 🔺 | 1.45 | 1.49 | -2.3% ▼ | |
| 5 | Philippines | 185,914 | 149,376 | 24% 🔺 | 359,319 | 296,064 | 21% 🔺 | 1.93 | 1.98 | -2% ▼ | |
| 6 | Egypt | 156,814 | 132,167 | 19% 🔺 | 414,804 | 358,855 | 16% 🔺 | 2.65 | 2.72 | -3% ▼ | |
| 7 | KSA | 146,747 | 135,135 | 9% 🔺 | 350,572 | 310,423 | 13% 🔺 | 2.39 | 2.30 | 4% ▲ | |
| 8 | USA | 136,657 | 154,126 | -11% ▼ | 592,235 | 694,295 | -15% | 4.33 | 4.50 | -4% ▼ | |
| 9 | Germany | 135,541 | 148,177 | -9% 🔻 | 612,516 | 619,355 | -1% ▼ | 4.52 | 4.18 | 8% 🔺 | |
| 10 | Jordan | 109,798 | 86,778 | 27% 🔺 | 274,506 | 236,561 | 16% 🔺 | 2.50 | 2.73 | -8% ▼ | |
| 11 | Pakistan | 94,901 | 76,830 | 24% 🔺 | 205,976 | 184,558 | 12% 🔺 | 2.17 | 2.40 | -10% ▼ | |
| 12 | Oman | 70,438 | 63,458 | 11% 🔺 | 115,098 | 107,326 | 7% 🔺 | 1.63 | 1.69 | -3% ▼ | |
| 13 | Syria | 70,383 | 64,895 | 8% 🔺 | 151,049 | 135,534 | 11% 🔺 | 2.15 | 2.09 | 3% 🔺 | |
| 14 | Italy | 65,387 | 70,298 | -7% ▼ | 251,838 | 269,549 | -7% ▼ | 3.85 | 3.83 | 0% 🔺 | |
| 15 | France | 64,929 | 59,831 | 9% 🔺 | 225,859 | 211,904 | 7% 🔺 | 3.48 | 3.54 | -2% ▼ | |
| 16 | Australia | 52,454 | 56,460 | -7% ▼ | 160,310 | 167,280 | -4% ▼ | 3.06 | 2.96 | 3% 🔺 | |
| 17 | Lebanon | 46,128 | 41,116 | 12% 🔺 | 137,454 | 123,524 | 11% 🔺 | 2.98 | 3.00 | -1% ▼ | |
| 18 | Canada | 35,619 | 36,042 | -1% ▼ | 146,498 | 146,284 | 0% 🔺 | 4.11 | 4.06 | 1% 🔺 | |
| 19 | Qatar | 31,164 | 27,927 | 12% 🔺 | 61,830 | 55,411 | 12% 🔺 | 1.98 | 1.98 | 0% 🔻 | |
| 20 | Morocco | 30,567 | 21,714 | 41% 🔺 | 91,848 | 72,215 | 27% 🔺 | 3.00 | 3.33 | -10% ▼ | |
| 21 | Palestine | 29,284 | 24,739 | 18% 🔺 | 54,545 | 46,209 | 18% 🔺 | 1.86 | 1.87 | 0% ▼ | |
| 22 | Kuwait | 27,878 | 28,071 | -1% ▼ | 79,965 | 75,643 | 6% 🔺 | 2.87 | 2.69 | 6% ▲ | |
| 23 | Ireland | 25,032 | 24,849 | 0.7% 🔺 | 81,851 | 81,597 | 0.3% | 3.27 | 3.28 | -0.4% ▼ | |
| 24 | Sudan | 24,650 | 19,124 | 29% 🔺 | 63,467 | 45,846 | 38% 🔺 | 2.57 | 2.40 | 7% ▲ | |
| 25 | South Africa | 24,141 | 26,147 | -8% ▼ | 90,361 | 91,186 | -1% ▼ | 3.74 | 3.49 | 7% ▲ | |

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Regional Summary

Abu Dhabi City

| | | December | | Year To Date (January -December) | | |
|--------------------------|-------------|-------------|------------------|----------------------------------|---------------|------------------|
| Indicator | 2016 | 2015 | Growth Rate % | 2016 | 2015 | Growth Rate % |
| Actual Guest Arrivals | 361,828 | 328,158 | 10% 🔺 | 3,893,159 | 3,514,867 | 11% 🛦 |
| Guest Nights | 998,804 | 1,233,989 | -19% ▼ | 10,791,900 | 11,034,540 | -2% ▼ |
| Average Length of Stay | 2.76 | 3.76 | -27% ▼ | 2.77 | 3.14 | -12% ▼ |
| Occupancy % | 75% | 77% | -3% ▼ | 74% | 76% | -3% ▼ |
| Total Revenue | 497,791,093 | 548,725,727 | -9% ▼ | 5,346,713,803 | 5,901,714,630 | -9% ▼ |
| ARR | 399 | 446 | -11% ▼ | 388 | 431 | -10% ▼ |
| REV PAR | 300 | 344 | -13% ▼ | 286 | 329 | -13% ▼ |

Rooms Summary

| Dec-16 | Hotels & Apartments | Rooms (Total Inventory) | Share % |
|-------------------------|------------------------|----------------------------|---------|
| Hotel Establishments | 140 | 27,258 | 100% |
| Hotels | 89 | 21,221 | 78% |
| 5 Star | 34 | 10,715 | |
| 4 Star | 27 | 6,303 | |
| 3 Star | 17 | 3,308 | |
| 2 Star | 6 | 534 | |
| 1 Star | 5 | 361 | |
| Hotel Apartments | 51 | 6,037 | 22% |
| Deluxe | 21 | 3,467 | |
| Superior | 17 | 1,852 | |
| Standard | 13 | 718 | |

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Regional Summary

Al Ain City

| | December Year To Date (January -December) | | | ember) | | |
|--------------------------|---|------------|------------------|-------------|-------------|------------------|
| Indicator | 2016 | 2015 | Growth Rate % | 2016 | 2015 | Growth Rate % |
| Actual Guest Arrivals | 43,420 | 41,837 | 4% 🔺 | 426,820 | 423,327 | 1% 🔺 |
| Guest Nights | 80,461 | 83,926 | -4% ▼ | 849,589 | 847,782 | 0.2% 🛦 |
| Average Length of Stay | 1.85 | 2.01 | -8% ▼ | 1.99 | 2.00 | -1% ▼ |
| Occupancy % | 70% | 75% | -8% ▼ | 66% | 67% | -2% V |
| Total Revenue | 35,245,647 | 40,321,433 | -13% ▼ | 369,017,526 | 396,728,759 | -7% ▼ |
| ARR | 402 | 448 | -10% ▼ | 376 | 390 | -4% ▼ |
| REV PAR | 281 | 338 | -17% ▼ | 248 | 263 | -6% ▼ |

Rooms Summary

| Dec-16 | Hotels & Apartments | Rooms (Total Inventory) | Share % |
|-------------------------|------------------------|----------------------------|---------|
| Hotel Establishments | 18 | 2,164 | 100% |
| Hotels | 13 | 1,719 | 79% |
| 5 Star | 4 | 735 | |
| 4 Star | 7 | 798 | |
| 3 Star | 1 | 124 | |
| 2 Star | | | |
| 1 Star | 1 | 62 | |
| Hotel Apartments | 5 | 445 | 21% |
| Deluxe | | | |
| Superior | 3 | 337 | |
| Standard | 2 | 108 | |

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Regional Summary

Western Region

| | December | | | Year To Date (January -December) | | |
|--------------------------|------------|------------|------------------|----------------------------------|-------------|---------------|
| Indicator | 2016 | 2015 | Growth Rate % | 2016 | 2015 | Growth Rate % |
| Actual Guest Arrivals | 12,148 | 19,733 | -38% ▼ | 120,335 | 167,652 | -28% ▼ |
| Guest Nights | 39,927 | 41,819 | -4.5% ▼ | 390,078 | 360,774 | 8.1% 🔺 |
| Average Length of Stay | 3.29 | 2.12 | 55% 🔺 | 3.24 | 2.15 | 51% 🛦 |
| Occupancy % | 74% | 73% | 2% 🛦 | 68% | 67% | 1% 🔺 |
| Total Revenue | 37,104,420 | 43,078,629 | -14% ▼ | 312,016,924 | 325,816,469 | -4% ▼ |
| ARR | 835 | 974 | -14% ▼ | 663 | 750 | -12% ▼ |
| REV PAR | 622 | 713 | -13% ▼ | 450 | 503 | -11% ▼ |

Rooms Summary

| Dec-16 | Hotels & Apartments | Rooms (Total Inventory) | Share % | |
|-------------------------|------------------------|----------------------------|---------|--|
| Hotel Establishments | 11 | 1,180 | 100% | |
| Hotels | 11 | 1,180 | 100% | |
| 5 Star | 5 | 438 | | |
| 4 Star | 2 | 216 | | |
| 3 Star | 4 | 526 | | |
| 2 Star | | | | |
| 1 Star | | | | |
| Hotel Apartments - | | - | 0% | |
| Deluxe | | | | |
| Superior | | | | |
| Standard | | | | |

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Terms and Defenitions

Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

Occupied Rooms:

Number of rooms used daily including complimentary and house use.

Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F&B room service and other activities related to food services including service charge and taxes.

Other revenue:

Other services generated by the hotel that falls outside the room revenue and food & beverage revenue category including service charge and taxes.

Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.

(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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