# Monthly Hotel Establishments Report Abu Dhabi Emirate 

December \& Year to Date (January - December)

## Hotel Establishment Statistics

Abu Dhabi Emirate
Rooms Summary - December 2016

| Class |  <br> Apartments | Rooms <br> (Total Inventory) | Share <br> $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| Hotel Establishments | $\mathbf{1 6 9}$ | $\mathbf{3 0 , 6 0 2}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1 3}$ | $\mathbf{2 4 , 1 2 0}$ | $\mathbf{7 9 \%}$ |
| 5 Star | 43 | 11,888 |  |
| 4 Star | 36 | 7,317 |  |
| 3 Star | 22 | 3,958 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 6 | 423 |  |
| Hotel Apartments | $\mathbf{5 6}$ | $\mathbf{6 , 4 8 2}$ | $\mathbf{2 1 \%}$ |
| Deluxe | 21 | 3,467 |  |
| Superior | 20 | 2,189 |  |
| Standard | 15 | 826 |  |

Hotels Opened /closed during December 2016:
NIL

## Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. This change has been reflected in the table above.

# Hotel Establishment Statistics 

Abu Dhabi Emirate
Hotel Establishments Executive Summary

## December 2016

- December 2016 showed an increase of 7\% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 417,396.
- The number of hotel guest nights decreased by $18 \%$ to $1,119,192$ guest nights in December 2016.
- The average length of stay decreased by 23\% in December 2016 (2.68 nights) when compared to last year.
- The hotel occupancy decreased by 3\% in comparison to last year.
- Total revenue for hotel establishments' recorded 10\% decrease in December 2016 (AED 570 Million), room revenue decreased by $11 \%$, while food \& beverage revenue decreased by 9\%.


## Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
December 2016

| Indicator | December |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 417,396 | 389,728 | 7\% |
| Guest Nights | 1,119,192 | 1,359,734 | -18\% |
| Room Nights | 716,209 | 800,463 | -11\% |
| Average Length of Stay | 2.68 | 3.49 | -23\% |
| Occupancy Rate \% | 75\% | 77\% | -3\% $\nabla$ |
| Room Revenue | 292,037,808 | 328,388,541 | -11\% |
| Food \& Beverages Revenues | 204,946,062 | 225,693,870 | -9\% |
| Other Revenue | 73,157,290 | 78,043,379 | -6\% $\nabla$ |
| Total Revenue | 570,141,160 | 632,125,789 | -10\% $\nabla$ |
| ARR | 416 | 466 | -11\% $\nabla$ |
| REV PAR | 312 | 358 | -13\% $\nabla$ |



## Hotel Establishment Statistics

## Abu Dhabi Emirate

Top 10 Nationalities
December 2016
Monthly Hotel Establishments Report

|  |  | Share \% | Growth\% | Guests |  | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 0.3\% |  | 137,509 | 2.28 |
| 2 | India | 7\% | $3 \%$ - | 30,695 |  | 2.74 |
| 3 | China | 7\% | 97\% | 27,212 |  | 1.56 |
| 4 | UK | 5\% | $4 \%$ | 21,524 |  | 3.69 |
| 5 | Philippines | 4\% | 18\% | 17,303 |  | 1.91 |
| 6 | Egypt | 3\% | -2\% V | - 12,962 |  | 2.70 |
| 7 | Germany | 3\% | -1\% V | - 12,620 |  | 4.32 |
| 8 | USA | 3\% | $-5 \%$ V | 11,852 |  | 3.67 |
| 9 | Jordan | 2\% | 14\% | - 9,644 |  | 2.51 |
| 10 | Pakistan | 2\% | 23\% | 8,954 |  | 2.03 |

Total Hotel Establishment Guests
417,396

Hotel Establishment Statistics

Tourism \& Culture
Abu Dhabi Emirate
Top 25 Nationalities
December 2016

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nationality | 2016 | 2015 | Growth Ra \% |  | 2016 | 2015 | Growth <br> \% |  | 2016 | 2015 | Growth \% | Rate |
| 1 | UAE | 137,509 | 137,033 | 0.3\% | - | 313,692 | 604,163 | -48\% | $\nabla$ | 2.28 | 4.41 | -48\% | $\nabla$ |
| 2 | India | 30,695 | 29,785 | 3\% | - | 83,956 | 90,618 | -7\% | $\nabla$ | 2.74 | 3.04 | -10\% | $\nabla$ |
| 3 | China | 27,212 | 13,807 | 97\% | - | 42,340 | 21,339 | 98\% | - | 1.56 | 1.55 | 0.7\% | $\triangle$ |
| 4 | UK | 21,524 | 20,661 | 4\% | $\triangle$ | 79,492 | 81,105 | -2\% | $\nabla$ | 3.69 | 3.93 | -5.9\% | $\nabla$ |
| 5 | Philippines | 17,303 | 14,630 | 18\% | - | 33,027 | 28,607 | 15\% | - | 1.91 | 1.96 | -2\% | $\nabla$ |
| 6 | Egypt | 12,962 | 13,247 | -2\% | $\nabla$ | 34,958 | 33,237 | 5\% | - | 2.70 | 2.51 | 7\% | - |
| 7 | Germany | 12,620 | 12,768 | -1\% | $\nabla$ | 54,559 | 53,705 | 2\% | - | 4.32 | 4.21 | 3\% | $\triangle$ |
| 8 | USA | 11,852 | 12,502 | -5\% | $\nabla$ | 43,515 | 53,616 | -19\% | $\nabla$ | 3.67 | 4.29 | -14\% | $\nabla$ |
| 9 | Jordan | 9,644 | 8,465 | 14\% | $\triangle$ | 24,195 | 21,621 | 12\% | - | 2.51 | 2.55 | -2\% | $\nabla$ |
| 10 | Pakistan | 8,954 | 7,293 | 23\% | $\triangle$ | 18,180 | 16,532 | 10\% | - | 2.03 | 2.27 | -10\% | $\nabla$ |
| 11 | KSA | 8,430 | 8,771 | -4\% | $\nabla$ | 22,589 | 20,389 | 11\% | - | 2.68 | 2.32 | 15\% | $\triangle$ |
| 12 | Italy | 6,743 | 7,990 | -16\% | $\nabla$ | 25,901 | 28,523 | -9\% | $\nabla$ | 3.84 | 3.57 | 8\% | $\triangle$ |
| 13 | France | 6,435 | 5,778 | 11\% | $\Delta$ | 21,397 | 19,210 | 11\% | - | 3.33 | 3.32 | 0\% | $\triangle$ |
| 14 | Syria | 6,147 | 6,154 | 0\% | $\nabla$ | 14,329 | 15,805 | -9\% | $\nabla$ | 2.33 | 2.57 | -9\% | $\nabla$ |
| 15 | Oman | 5,490 | 5,917 | -7\% | $\nabla$ | 10,724 | 10,387 | 3\% | - | 1.95 | 1.76 | 11\% | - |
| 16 | Australia | 5,132 | 4,851 | 6\% | - | 13,794 | 14,255 | -3\% | $\nabla$ | 2.69 | 2.94 | -9\% | $\nabla$ |
| 17 | Canada | 4,520 | 3,298 | 37\% | - | 13,557 | 13,163 | 3\% | - | 3.00 | 3.99 | -25\% | $\nabla$ |
| 18 | Lebanon | 3,770 | 3,778 |  | $\nabla$ | 12,178 | 11,253 | 8\% | - | 3.23 | 2.98 | 8\% | $\triangle$ |
| 19 | South Africa | 3,216 | 3,324 | -3\% | $\nabla$ | 10,886 | 10,255 | 6\% | - | 3.38 | 3.09 | 10\% | - |
| 20 | Morocco | 2,712 | 2,297 | 18\% | $\triangle$ | 10,916 | 7,824 | 40\% | $\triangle$ | 4.03 | 3.41 | 18\% | - |
| 21 | Qatar | 2,647 | 2,546 | 4\% | $\triangle$ | 5,583 | 4,914 | 14\% | $\triangle$ | 2.11 | 1.93 | 9\% | - |
| 22 | Netherlands (Holland) | 2,632 | 2,385 | 10\% | - | 9,411 | 10,299 | -9\% | $\nabla$ | 3.58 | 4.32 | -17\% | $\nabla$ |
| 23 | Kuwait | 2,445 | 1,808 | 35.2\% | $\triangle$ | 6,892 | 4,569 | 50.8\% | - | 2.82 | 2.53 | 11.5\% | $\triangle$ |
| 24 | Palestine | 2,445 | 2,310 | 6\% | $\triangle$ | 4,542 | 4,345 | 5\% | $\triangle$ | 1.86 | 1.88 | -1\% | $\nabla$ |
| 25 | Russia | 2,396 | 2,546 | -6\% | $\nabla$ | 11,230 | 9,345 | 20\% | - | 4.69 | 3.67 | 28\% | $\triangle$ |

## Hotel Establishment Statistics

Abu Dhabi Emirate
Hotel Establishments Executive Summary

## Year To Date (January - December) 2016

- The number of guests showed an increase of $8 \%$ in year to date (January December) 2016 when compared to last year, with the total number of hotel guest arrivals at 4,440,314.
- The number of hotel guest nights decreased by $2 \%$ to $12,031,628$ guest nights .
- The average length of stay for year to date decreased by $9 \%$ in comparison to same period of 2015.
- The hotel occupancy decreased by 3\% in comparison to last year.
- Total revenue for hotel establishments recorded 9\% decrease (AED 6,027 Billion), room revenue decreased by $10 \%$, while food \& beverage revenue decreased by $10 \%$ only.

Hotel Establishment Statistics

## Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary
Year To Date (January - December) 2016

| Indicator | Year To Date (January - December) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 4,440,314 | 4,105,846 | 8\% |
| Guest Nights | 12,031,567 | 12,243,096 | -2\% |
| Room Nights | 7,966,324 | 8,167,698 | -2\% $\nabla$ |
| Average Length of Stay | 2.71 | 2.98 | -9\% $\nabla$ |
| Occupancy Rate \% | 73\% | 75\% | -3\% $\nabla$ |
| Room Revenue | 3,155,049,458 | 3,488,242,553 | -10\% $\nabla$ |
| Food \& Beverages Revenues | 2,099,201,476 | 2,321,949,629 | -10\% |
| Other Revenue | 773,497,320 | 814,067,676 | -5\% |
| Total Revenue | 6,027,748,253 | 6,624,259,858 | -9\% $\nabla$ |
| ARR | 397 | 439 | -9\% |
| REV PAR | 290 | 331 | -12\% $\nabla$ |



## Hotel Establishment Statistics

## Abu Dhabi Emirate

Top 10 Nationalities
Year To Date (January - December) 2016
Monthly Hotel Establishments Report

|  |  | Share \% | Growth\% | Guests | Average Length of Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UAE | 33\% | 6\% | 1,462,015 | 2.21 |
| 2 | India | 7\% | 15\% | 323,388 | 3.05 |
| 3 | UK | 5\% | 3\% | 238,167 | 3.96 |
| 4 | China | 5\% | $31 \%$ - | 231,916 | 1.45 |
| 5 | Philippines | 4\% | 24\% | 185,914 | 1.93 |
| 6 | Egypt | 4\% | 19\% | 156,814 | 2.65 |
| 7 | KSA | 3\% | 9\% | 146,747 | 2.39 |
| 8 | USA | 3\% | -11\% V | 136,657 | 4.33 |
| 9 | Germany | 3\% | -9\% | 135,541 | 4.52 |
| 10 | Jordan | 2\% | 27\% | 109,798 | 2.50 |

[^0]Hotel Establishment Statistics
Abu Dhabi Emirate
Top 25 Nationalities
Year To Date (January - December) 2016

|  |  | Guest Arrivals |  |  |  | Guestnights |  |  |  | Average Length of Stay |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Nationality | 2016 | 2015 | Grow Rate |  | 2016 | 2015 | Grow <br> Rate |  | 2016 | 2015 | Grow <br> Rate |  |
| 1 | UAE | 1,462,015 | 1,379,589 | 6\% | - | 3,228,614 | 3,788,032 | -15\% | $\nabla$ | 2.21 | 2.75 | -20\% | $\nabla$ |
| 2 | India | 323,388 | 280,020 | 15\% | - | 987,738 | 985,747 | 0.2\% | - | 3.05 | 3.52 | -13\% | $\nabla$ |
| 3 | UK | 238,167 | 231,337 | 3\% | $\triangle$ | 942,517 | 958,022 | -2\% | $\nabla$ | 3.96 | 4.14 | -4.4\% | $\nabla$ |
| 4 | China | 231,916 | 177,198 | 31\% | - | 337,252 | 263,675 | 28\% | - | 1.45 | 1.49 | -2.3\% | $\nabla$ |
| 5 | Philippines | 185,914 | 149,376 | 24\% | - | 359,319 | 296,064 | 21\% | - | 1.93 | 1.98 | -2\% | $\nabla$ |
| 6 | Egypt | 156,814 | 132,167 | 19\% | - | 414,804 | 358,855 | 16\% | - | 2.65 | 2.72 | -3\% | $\nabla$ |
| 7 | KSA | 146,747 | 135,135 | 9\% | - | 350,572 | 310,423 | 13\% | - | 2.39 | 2.30 | 4\% | - |
| 8 | USA | 136,657 | 154,126 | -11\% | $\nabla$ | 592,235 | 694,295 | -15\% | $\nabla$ | 4.33 | 4.50 | -4\% | $\nabla$ |
| 9 | Germany | 135,541 | 148,177 | -9\% | $\nabla$ | 612,516 | 619,355 | -1\% | $\nabla$ | 4.52 | 4.18 | 8\% | $\triangle$ |
| 10 | Jordan | 109,798 | 86,778 | 27\% | - | 274,506 | 236,561 | 16\% | - | 2.50 | 2.73 | -8\% | $\nabla$ |
| 11 | Pakistan | 94,901 | 76,830 | 24\% | - | 205,976 | 184,558 | 12\% | - | 2.17 | 2.40 | -10\% | $\nabla$ |
| 12 | Oman | 70,438 | 63,458 | 11\% | - | 115,098 | 107,326 | 7\% | - | 1.63 | 1.69 | -3\% | $\nabla$ |
| 13 | Syria | 70,383 | 64,895 | 8\% | - | 151,049 | 135,534 | 11\% | - | 2.15 | 2.09 | 3\% | - |
| 14 | Italy | 65,387 | 70,298 | -7\% | $\nabla$ | 251,838 | 269,549 | -7\% | $\nabla$ | 3.85 | 3.83 | 0\% | $\triangle$ |
| 15 | France | 64,929 | 59,831 | 9\% | - | 225,859 | 211,904 | 7\% | - | 3.48 | 3.54 | -2\% | $\nabla$ |
| 16 | Australia | 52,454 | 56,460 | -7\% | $\nabla$ | 160,310 | 167,280 | -4\% | $\nabla$ | 3.06 | 2.96 | 3\% | - |
| 17 | Lebanon | 46,128 | 41,116 | 12\% | - | 137,454 | 123,524 | 11\% | - | 2.98 | 3.00 | -1\% | $\nabla$ |
| 18 | Canada | 35,619 | 36,042 | -1\% | $\nabla$ | 146,498 | 146,284 | 0\% | - | 4.11 | 4.06 | 1\% | - |
| 19 | Qatar | 31,164 | 27,927 | 12\% | - | 61,830 | 55,411 | 12\% | - | 1.98 | 1.98 | 0\% | $\nabla$ |
| 20 | Morocco | 30,567 | 21,714 | 41\% | - | 91,848 | 72,215 | 27\% | - | 3.00 | 3.33 | -10\% | $\nabla$ |
| 21 | Palestine | 29,284 | 24,739 | 18\% | - | 54,545 | 46,209 | 18\% | - | 1.86 | 1.87 | 0\% | $\nabla$ |
| 22 | Kuwait | 27,878 | 28,071 | -1\% | $\nabla$ | 79,965 | 75,643 | 6\% | $\Delta$ | 2.87 | 2.69 | 6\% | - |
| 23 | Ireland | 25,032 | 24,849 | 0.7\% | - | 81,851 | 81,597 | 0.3\% | - | 3.27 | 3.28 | -0.4\% | $\nabla$ |
| 24 | Sudan | 24,650 | 19,124 | 29\% | - | 63,467 | 45,846 | 38\% | - | 2.57 | 2.40 | 7\% | - |
| 25 | South Africa | 24,141 | 26,147 | -8\% | $\nabla$ | 90,361 | 91,186 | -1\% | $\nabla$ | 3.74 | 3.49 | 7\% | - |

Regional Summary
Abu Dhabi City

|  | December |  |  | Year To Date (January -December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 361,828 | 328,158 | 10\% | 3,893,159 | 3,514,867 | 11\% |
| Guest Nights | 998,804 | 1,233,989 | -19\% $\quad$ V | 10,791,900 | 11,034,540 | -2\% $\quad$ - |
| Average Length of Stay | 2.76 | 3.76 | -27\% $\quad$ - | 2.77 | 3.14 | -12\% $\nabla$ |
| Occupancy \% | 75\% | 77\% | -3\% $\quad$ V | 74\% | 76\% | -3\% $\quad$ - |
| Total Revenue | 497,791,093 | 548,725,727 | -9\% $\quad$ V | 5,346,713,803 | 5,901,714,630 | -9\% $\nabla$ |
| ARR | 399 | 446 | -11\% $\quad$ V | 388 | 431 | -10\% $\quad$ V |
| REV PAR | 300 | 344 | -13\% $\quad$ - | 286 | 329 | -13\% $\quad$ V |

## Rooms Summary

| Dec-16 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 4 0}$ | $\mathbf{2 7 , 2 5 8}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{8 9}$ | $\mathbf{2 1 , 2 2 1}$ | $\mathbf{7 8 \%}$ |
| 5 Star | 34 | 10,715 |  |
| 4 Star | 27 | 6,303 |  |
| 3 Star | 17 | 3,308 |  |
| 2 Star | 6 | 534 |  |
| 1 Star | 5 | 361 |  |
| Hotel Apartments | $\mathbf{5 1}$ | $\mathbf{6}, 037$ | $\mathbf{2 2 \%}$ |
| Deluxe | 21 | 3,467 |  |
| Superior | 17 | 1,852 |  |
| Standard | 13 | 718 |  |

Hotel Establishment Statistics

Regional Summary
Al Ain City

|  | December |  |  |  | Year To Date (January -December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |
| Actual Guest Arrivals | 43,420 | 41,837 | 4\% | - | 426,820 | 423,327 | 1\% |
| Guest Nights | 80,461 | 83,926 | -4\% |  | 849,589 | 847,782 | 0.2\% |
| Average Length of Stay | 1.85 | 2.01 | -8\% | $\nabla$ | 1.99 | 2.00 | -1\% |
| Occupancy \% | 70\% | 75\% | -8\% |  | 66\% | 67\% | -2\% $\nabla$ |
| Total Revenue | 35,245,647 | 40,321,433 | -13\% |  | 369,017,526 | 396,728,759 | -7\% |
| ARR | 402 | 448 | -10\% | $\nabla$ | 376 | 390 | -4\% $\nabla$ |
| REV PAR | 281 | 338 | -17\% | $\nabla$ | 248 | 263 | -6\% $\quad$ V |

## Rooms Summary

| Dec-16 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 8}$ | $\mathbf{2 , 1 6 4}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 3}$ | $\mathbf{1 , 7 1 9}$ | $\mathbf{7 9 \%}$ |
| 5 Star | 4 | 735 |  |
| 4 Star | 7 | 798 |  |
| 3 Star | 1 | 124 |  |
| 2 Star | 1 |  |  |
| 1 Star | 5 | $\mathbf{4 4 5}$ |  |
| Hotel Apartments |  |  | $21 \%$ |
| Deluxe | 3 | 337 |  |
| Superior | 2 | 108 |  |
| Standard |  |  |  |

Hotel Establishment Statistics

Regional Summary
Western Region

|  | December |  |  |  | Year To Date (January -December) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indicator | 2016 | 2015 | Growth Rate \% |  | 2016 | 2015 | Growth Rate \% |  |
| Actual Guest <br> Arrivals | 12,148 | 19,733 | -38\% | $\nabla$ | 120,335 | 167,652 | -28\% | $\nabla$ |
| Guest Nights | 39,927 | 41,819 | -4.5\% | $\nabla$ | 390,078 | 360,774 | 8.1\% | - |
| Average Length of Stay | 3.29 | 2.12 | 55\% | - | 3.24 | 2.15 | 51\% | - |
| Occupancy \% | 74\% | 73\% |  | $\triangle$ | 68\% | 67\% | 1\% | $\triangle$ |
| Total Revenue | 37,104,420 | 43,078,629 | -14\% | $\nabla$ | 312,016,924 | 325,816,469 | -4\% | $\nabla$ |
| ARR | 835 | 974 | -14\% | $\nabla$ | 663 | 750 | -12\% | $\nabla$ |
| REV PAR | 622 | 713 | -13\% | $\nabla$ | 450 | 503 | -11\% | $\nabla$ |

## Rooms Summary

| Dec-16 |  <br> Apartments | Rooms <br> (Total Inventory) | Share \% |
| :--- | ---: | ---: | ---: |
| Hotel <br> Establishments | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| Hotels | $\mathbf{1 1}$ | $\mathbf{1 , 1 8 0}$ | $\mathbf{1 0 0 \%}$ |
| 5 Star | 5 | 438 |  |
| 4 Star | 2 | 216 |  |
| 3 Star | 4 | 526 |  |
| 2 Star |  |  |  |
| 1 Star |  |  | $\mathbf{0 \%}$ |
| Hotel Apartments |  |  |  |
| Deluxe |  |  |  |
| Superior |  |  |  |
| Standard |  |  |  |

## Hotel Establishment Statistics

Tourism \& Culture للسياحةوالثماقافة

## Terms and Defenitions

## Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or nonrevenue generating rooms either for day-stay or overnight stay.

## Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

## Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

## Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-oforder rooms, out-of-service rooms and those utilized for house use.

## Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

## Occupied Rooms:

Number of rooms used daily including complimentary and house use.

## Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

## Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F\&B room service and other activities related to food services including service charge and taxes.

## Other revenue:

Other services generated by the hotel that falls outside the room revenue and food \& beverage revenue category including service charge and taxes.

## Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

## ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.
(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

## RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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[^0]:    Total Hotel Establishment Guests

